



Practice: Assessment



Every good team practices its plays over and over again. Let's assess how your team is doing in running your generosity plays.

1. When was the last time your team or department discussed church budget, finances, or money?

2. What were the takeaways from the discussion?

3. Would you describe the tone as leaning more towards a problem needing to be solved, a possibility needing to be achieved, or neutral of both?

4. Does your team or staff have a regular dashboard that it reviews regarding church or department finances?

5. Do you have lead metrics like small group participation, volunteer engagement, new members, etc. that you have learned drives increased or decreased generosity?

6. How often do you review drivers, income, revenue, and other giving metrics?

7. Make a list of the upcoming opportunities on your church calendar for your people to practice generosity over the next 3 months. Think through the different Generosity Hub topics to help expand your list beyond the dollars given.

8. If nothing changes will these opportunities be led in more of a transactional (wanting something from them) or transformative (wanting something for them) manner?

9. Below is a list of practical generosity opportunities your church may experience in a year. Check the box to indicate which are applicable to your church calendar.

- Provide scholarships for an event
- Financially support a mission trip
- Participate in a one-day or special offering toward a specific cause
- Volunteer at a local nonprofit
- Give to a local nonprofit
- Be part of a mission trip
- Serve a neighbor, coworker, or community member
- Weekly offering
- Serve on a team
- Care for a friend in a group
- Pray and fast
- Prayer walk

Notes

- Families living generously at home, in their neighborhood, or at school
- Invite a friend who is searching to an outreach focused event
- Share my testimony with others
- Empathize and support a person in need
- Reframe a family budget to be more generous
- Engage in a financial discipleship class
- Other _____

Brainstorm ways these opportunities may be better integrated into a comprehensive generosity culture. How could more people be easily engaged? How might we promote these opportunities to communicate more clearly the personal benefit as opposed to speaking in terms of a church benefit? How can more ministries be involved? What could be added to provide stronger follow-up support?

10. What is your church known for in your city or community?

11. Is this an external message you are proud of?

12. Do you need to invest more energy in it or create a new narrative?

13. What are easily accessible ways your church provides for your people to practice radically generous lives?

14. Do you provide easy ways for people to discover their gifts, leverage their passions in ministry inside and outside the church?

15. Would your people say that you lead more with language centered around advancing the church programming, or with language that emphasizes the

opportunity an individual has to impact a life and make a difference?

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